



IF SOMEONE FEELS THAT THEY HAD NEVER MADE A MISTAKE IN THEIR LIFE,  
THEN IT MEANS THEY HAD NEVER TRIED A NEW THING IN THEIR LIFE..... EINSTEIN

### New Customer List

- |                               |                            |
|-------------------------------|----------------------------|
| 1. Club Citrus -----          | Saloon Management Software |
| 2. Chandana motors -----      | Wheelz Alert               |
| 3. India Garage -----         | Ziac SMS Alerts            |
| 4. MGM Mobiles -----          | Ziac SMS Software          |
| 5. Sri Balaji motors -----    | Wheelz                     |
| 6. Mehaboob Automobiles ----- | Wheelz                     |
| 7. Planet Honda -----         | Whz_HMSI                   |
| 8. Mahesh Motors -----        | Ziac SMS Alerts            |

### On The Personal Front

Happy Birthday Arun.

Congratulations!!!! Jayashree, Tulasi,  
Asha, Shyla & Geetha On achieving  
weekly targets.



### Bring the world closer with Ziac

**We are Hiring !!!!!!!**

Vacancies are Open in Marketing department.

**Ziac is strengthen by two Admin employees**

We hearty welcome Shyla & Asha in our Ziac family.

### From Vice President's Desk

#### An Overview on Selling Price & MRP

---- Mr. Rajesh

In terms of section 15(5) of the Act, importers or manufacturers, who make the first sale in the State of drugs, medicines, fertilizers and pesticides, are to pay tax on the Maximum Retail Price (MRP) of the goods in case of sales to ALL category of dealers (whether registered or unregistered). In terms of section 2(zd)(2) of the Act, registered dealers selling any goods to anyone (other than a registered dealer) shall charge tax on the MRP of the goods being sold.

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In case the MRP of the goods being sold is inclusive of all taxes, the tax will be so charged that after including the tax to the base price, the value of the good equals the MRP. For example, let us say that the MRP (inclusive of all taxes) of a commodity is Rs. 100.00 and the applicable tax rate is 4%. In such a case, the tax will be computed on the base price of the goods, which is –

$$\text{MRP} * 100 / (100 + \text{Tax}) = 100 * 100 / (100 + 4) = \text{Rs. } 96.15$$

Accordingly, the tax in such a case will be 4% of Rs. 96.15 = Rs. 3.85 only.

In case the MRP is exclusive of taxes (that is, local taxes are extra) then the tax shall be charged on such MRP itself. For example, if the MRP is Rs. 100.00 and the applicable tax rate is 4%, then the tax to be charged will be 4% of MRP = Rs. 4.00 only.

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## Healthy Tips

### Know your eyes

**Tears:** The first line of defence, they also serve as lubrication by keeping the eyes moist and nourished; they also have a corrective lens function.

**Eyelids:** Their main job is to protect your eyes from dirt, dust and harsh light.

**Eyelashes:** A protective net for your eyes.

**Cornea:** A refractive zone that guides light to reach the retina.

**Pupil:** Controls the amount of light that enters your eyes.

**Lens:** A refractive zone that also guides light into the retina.

**Retina and Optic Nerve:** A bunch of intricate wiring that carries vision signals between your brain and eyes.

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### Have a break, Have a Joke... Enjoy !!!

Reaching the end of a job interview, the Human Resources Person asked the young Engineer fresh out of MIT, "And what starting salary were you looking for?"

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The Engineer said, "In the neighbourhood of \$75,000 a year, depending on the benefit's package."

The HR Person said, "Well, what would you say to a package of 5-weeks vacation, 14 paid holidays, full medical and dental insurance, company bungalow, company matching retirement fund to 50% of salary, and a company car leased every 2 years - say, a red Corvette?"

The Engineer sat up straight and said, "Wow!!! Are you kidding?"

And the HR Person said, "Certainly, ...but you started it."

This is to inform that Nagendra Prasad was working as a Support Executive has been terminated from the services of Ziac with immediate effect. Any person / entity dealing with him financially / otherwise thinking him to be part of Ziac is doing so at his own risk. Ziac Softwares holds no liability for the same.



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