



Volume 8 Mar- 08

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Hello : 9972595464

New Installation List

1. Royal Motors -----Wheelz,SMS Alerts,Tally export
2. Rao and Khan -----Wheelz
3. Patson Agencies ----- SMS Alerts
4. Dhanalakshmi Motors-SMS alerts & ABCFSN
5. Nikhi Motors -----Wheelz Tally Export
6. Liberty Motors -----Wheelz ABC FSN
7. Jaydev Motors -----Tally Export

Ziac extended its wings in the state of
Tamilnadu also.

Fresh new jobs, NO EXPERIENCE REQUIRED

Openings are in Marketing, Customer Support,
Admin & Development department.

Hurry Up, Call 9972595464

Did You Know?

Ctrl + Shift + A : All Caps

Makes the selection all capitals (toggle)

Alt + Ctrl + 1 : Apply Heading1

Applies Heading 1 style to the selected text

On the personal Front

Happy Birthday Jayashree.

Bhagya, Welcome back to Ziac.

She will be serving Ziac as
Process Executive.

Story for the Day

One of the most memorable case studies on Japanese management was the case of the empty soapbox, which happened in one of Japan's biggest cosmetics companies. The company received a complaint that a consumer had bought a soap box that was empty. Immediately the thorities isolated the problem to the assembly line, which transported all the packaged boxes of soap to the delivery department. For some reason, one soap box went through the assembly line empty. Management asked its engineers to solve the problem. Post-haste,

- | | |
|------------|--|
| Solution A | The engineers worked hard to devise an X-ray machine with high-resolution monitors manned by two people to watch all the soap boxes that passed through the line to make sure they were not empty. No doubt, they worked hard and they worked fast but they spent whoopee amount to do so. |
| Solution B | But when a rank-and-file employee in a small company was posed with the same problem, he did not get into complications of X-rays, etc but instead Came out with another solution. He bought a strong industrial electric fan and pointed it at the assembly line. He switched the fan on, and as each soapbox passed the fan, it simply blew the empty boxes out of the line. |

Moral of the story: " Keep It Short & Simple" !! i.e. always look for simple solutions. Devise the simplest possible solution that solves the problem. So, learn to focus on solutions not on problems.

Hero Honda – SSP and ARD Meet

Hero Honda – Zonal Office in Bangalore, organized an interactive session. Spare Parts Managers of All SSP's and ARD's were invited. The venue was Parshaw Motors Pvt Ltd (Authorised Stockists for Hero Honda Spare Parts) at Double Road, Bangalore.

Mr. Chandrashekhar, Spares Incharge of Hero Honda, started off the session. It was an educative session on Inventory Management and Control for all the spare parts managers. Special emphasis was made on reducing the cost of inventory and ROI.

The key driver for the above was putting in place proper systems for inventory management and purchase order processing.

The software aspects of all these was handled by Mr. Rajesh and Mr. Ramesh of Ziac. Ziac has developed modules for addressing Purchase Order Processing, Better Inventory Control and increasing customer satisfaction using ABCFSN, AUTOPO, BarCoding Integration and KIOSK.

ABCFSN and AUTOPO modules are tightly integrated for better inventory control, better purchase order processing and better ROI on inventory investment. It will also help the dealers / clients to dispose of dead stock in an orderly manner.

Bar coding will help in accurate billing for the customers and also helps in identifying spurious spares supplied by non Hero Honda stockiest.

KIOSK is a customer self service portal which will be great value addition for all the existing Wheelz users. This module will help the users / mechanics to search for the spare part of their choice including the color or the size combinations through a very user friendly touch screen terminal installed at the spares counter.

To sum it all up, the meet was a grand success with lots of interaction for all the attendees and a great eye opener for any new comers to this industry.



Mr.Rajesh & Mr.Ramesh of Ziac demonstrating KIOSK module.

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Mr.Chandrashekhar is explaining about the inventory management.



Mr.Rajesh from Ziac explaining about ABC FSN module.



Viewers