

# NewsLetter

Volume 033 April 2010

WHEELZ HERO HONDA MEET, BANGALORE

"It's a restless 3 days work in Ziac Software as the March ends due to the Closure Process for more than 250 Customers..." —

<u>Dhar</u>mendra Nagaraj

On 22nd Feb 2010, Monday I had been to Nandini Hotel, St Marks Road for demonstration of wheelz spare stock management to all the dealers of Hero Honda in South Karnataka. There were around 25 attendants and Mr. Ananth Kanetkar - Spare Parts incharge of Karnataka and Mr. Srinivas - Zonal Parts manager. Mr. Ananth Kanetkar was demonstrating about the importance of spare parts as they are selling more vehicles obviously the spare consumption should increase.



Later I started the session & explained how to store the spare parts on the basis of ABC/FSN. Like faster moving items to be kept in short distance and other parts can be beyond so to limit the time consumption in delivering the parts. Stocking of Spares on the analysis of spares sales. How to manage parts order and maintain required parts for

consumption.

FSN Analysis

70
60
50
40
30
20
10
0

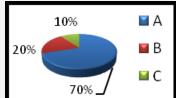
Jan Feb Mar
Months

There were quite a few queries about feeding stock locations and changing prices which was explained. All the attendants were parts incharge and were very interested in the meeting. We have recently done couple of reports which gets exported to excel, to name them are Wheelz stock report, Flash reports of Spares sales and closing stock report. Spare sales report can be generate for a particular model or all models. All there reports were of much help to them and most of them thanked for getting it done. There was a good lunch break, I had

taken the king share of the demonstration of the wheelz in first part of the session and this break was much necessary. Thanks to all the people who have taught me to speak to big

gatherings and I started off with few tips which were taken from my colleagues during their presentations. These helped me to gain the interest of the attendants.

Post lunch briefed about sending purchase orders automatically and excel sheet as attachment. Few had queries on the generation, some of them wanted support on it which



was duly completed by the field staff later on. I explained about the prices for those who have not opted of TAMC / AMC and for ABCFSN also.

Later to conclude I explained these features were new and needs to be implemented by Feb 2010 end. These updation will happen to only those customers who are in support

#### Closure Tips:

- Back Up all Your Masters to a CD/DVD.
- Rewrite All the Accounts.
- Save closing balances of 09-10 year.
- Check & Recheck your New Year
   Opening Balance.



Ziac CASH



ZiacSMS



Ziac PAY



Wheelz



Ziac Chase



Ziac HR-PRO



period or TAMC / AMC within the stipulated. Thanks to entire Ziac for developing such excellent features in time and implementing it in time by taking the details of customers who are in suppor

## **March Month New Customers**

Software	Customer Name
Wheelz Lite	Lija Motors
	Ravi Teja Motors
	Karthik Motors
ZSMS Aircel	Shri Krishna Agencies
Zsms Airtel	R V Sudhakar Shetty
	Rajalakshmi Agencies
Zsms Idea	Sri Kanteshwara Enterprises
	M S Communication
	Mukesh Enterprises
	Shree Communications
Zsms RCGSM	Chandan Agency
Zsms Uninor	A S L Agencies
	Nirmal Enterprises
	Sai Ram Enterprises
	Sri Krishna Agencies
	R K Agencies
Zsms VodaFone	Manish Tele Communications
	Vijay Sai Electronics
	Royal Refrigeration
	Sri Sai Prem Agency
	Aswini Enterprises
	G I Communication

## We Are Hiring...

#### We have Openings in

- Development
- Admin
- Web Designer
- Customer Support Executives

E-Mail your Resume to <a href="mailto:hr@ziacsoft.com">hr@ziacsoft.com</a>



The usage of the "dotcom" suffix in the Internet Technology has turned out 25 years on 15<sup>th</sup> March 2010. First ever registered site was symbolic.com, 1985, 15 March.

## **Brain Teasers**

Haretown and Tortoiseville are 33 miles apart. A hare travels at 8 miles per hour from Haretown to Tortoiseville, while a tortoise travels at 3 miles per hour from Tortoiseville to Haretown.

If both set out at the same time, how many miles will the hare have to travel before meeting the tortoise en route?

### Joke of the DAY

A real estate salesman had just closed his first deal, only to discover that the piece of land he had sold was completely under water.

"That customer's going to come back here pretty mad," he said to his boss. "Should I give him his money back?"

"Money back?" roared the boss. "What kind of salesman are you? Get out there and sell him a houseboat.""

That

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